

# HERTFORDSHIRE COUNTY COUNCIL LOCAL BUS SERVICES

Transport Act, 1985

Results of Tenders: Rounds 01/03, 03/03, 05/03, 10/03

CONTRACT TENDER TYPES: Co - Cost Based, Sb - Subsidy based

| Round        | Route                 | Type | Successful Tenderer  | Amount of Successful Tender | No. of operators tendering | No. of Tenders Received | Lowest and Highest Tenders Received |
|--------------|-----------------------|------|--|-----------------------------|----------------------------|-------------------------|-------------------------------------|
| <b>01/03</b> | 51<br>Option 1        | Co   | LQT Ltd  | £ 38,764                    | 3                          | 3                       | £ 38,764                            |
|              |                       | Sb   |  |                             | 1                          | 1                       | £ 46,940                            |
|              | Option 2              |      |  |                             | -                          | -                       | £ 34,268                            |
|              | 52                    | Co   |  |                             | 2                          | 4                       | £212,100                            |
|              |                       | Sb   |  |                             | 1                          | 3                       | £350,042                            |
|              |                       |      |  |                             |                            |                         | £153,000                            |
|              |                       |      |  |                             |                            |                         | £242,714                            |
|              |                       |      | Operator submitting lowest cost based tender had insufficient resources to fulfil all contracts for which would have been successful. Lowest subsidy bids were for non-compliant vehicles. Awarded as part of combination with 352, H10 and H14/19/20 (see below). |                             |                            |                         |                                     |
|              | 89                    | Co   | Lutonian Buses Ltd   | £ 82,229                    | 5                          | 5                       | £ 82,229                            |
|              |                       | Sb   |  |                             | 1                          | 1                       | £ 97,889                            |
|              |                       |      |  |                             |                            |                         | £ 85,649                            |
|              | 90 GP.                | Co   | Arriva the Shires Ltd  | £360,999                    | 1                          | 2                       | £360,999                            |
|              |                       | Sb   |  |                             | 1                          | 2                       | £381, 981                           |
|              |                       |      |  |                             |                            |                         | £129, 865                           |
|              |                       |      |  |                             |                            |                         | £150,847                            |
|              |                       |      | Operator option involving minimal use of non-compliant vehicles considered best value for money.   |                             |                            |                         |                                     |
|              | 315                   | Co   | Sovereign Bus & Coach Co Ltd   | £ 48,832                    | 4                          | 4                       | £ 48,832                            |
|              |                       | Sb   |  |                             | 2                          | 2                       | £ 62,992                            |
|              |                       |      |  |                             |                            |                         | £ 39,350                            |
|              |                       |      |  |                             |                            |                         | £ 45,395                            |
|              | 352                   | Co   |  |                             | 3                          | 3                       | £101,024                            |
|              |                       | Sb   |  |                             | 2                          | 2                       | £143,066                            |
|              |                       |      |  |                             |                            |                         | £ 65,000                            |
|              |                       |      |  |                             |                            |                         | £ 92,022                            |
|              |                       |      | Awarded as part of combination with 52, H10 and H14/19/20 (see below).   |                             |                            |                         |                                     |
|              | 382                   | Co   | Landmark Coaches   | £ 4,960                     | 3                          | 3                       | £ 4,464                             |
|              |                       | Sb   |  |                             | 2                          | 2                       | £ 9,176                             |
|              |                       |      |  |                             |                            |                         | £ 4,185                             |
|              |                       |      |  |                             |                            |                         | £ 7,006                             |
|              |                       |      | Operator offering lowest cost-based tender unable to provide ticket machine  |                             |                            |                         |                                     |
|              | C1                    | Co   | ARRIVA East Herts & Essex Ltd  | £148,106                    | 3                          | 2                       | £148,106                            |
|              |                       | Sb   |  |                             | 2                          | 2                       | £165,102                            |
|              |                       |      |  |                             |                            |                         | £ 98,486                            |
|              |                       |      |  |                             |                            |                         | £100,788                            |
|              | H10 GP.               | Co   |  |                             | 1                          | 3                       | £274,298                            |
|              |                       | Sb   |  |                             | 1                          | 3                       | £294,876                            |
|              |                       |      |  |                             |                            |                         | £169,906                            |
|              |                       |      |  |                             |                            |                         | £184,970                            |
|              |                       |      | Awarded as part of combination with 52, 352 and H14/19/20 (see below).   |                             |                            |                         |                                     |
|              | H14/19/20<br>Option 1 | Co   |  |                             | 1                          | 1                       | £121,218                            |
|              |                       | Sb   |  |                             | 1                          | 1                       | £ 91,435                            |
|              | Option 2              | Co   |  |                             | 2                          | 2                       | £ 94,866                            |
|              |                       | Sb   |  |                             | 2                          | 2                       | £ 96,012                            |
|              |                       |      |  |                             |                            |                         | £ 66,035                            |
|              |                       |      |  |                             |                            |                         | £ 73,152                            |
|              |                       |      | Awarded as part of combination with 52, 352 and H10 (see below).   |                             |                            |                         |                                     |

| Round  | Route                                 | Type | Successful Tenderer           | Amount of Successful Tender | No. of operators tendering | No. of Tenders Received | Highest and Lowest Tenders Received |
|--|---------------------------------------|------|-------------------------------|-----------------------------|----------------------------|-------------------------|-------------------------------------|
| <b>01/03 cont'd</b>  | 52, 352, H10GP, H14/19/20 combination | Co   | ARRIVA the Shires Ltd         | £563,000                    | 1                          | 3                       | £700,000<br>£540,000                |
|  |                                       | Sb   |                               |                             | 1                          | 3                       | £490,000<br>£330,000                |
| Combination involving commercial operation of H11/12 and minimal use of non-compliant vehicles on services 51 and 352 considered best value for money. |                                       |      |                               |                             |                            |                         |                                     |
| <b>03/03</b>   | 302S                                  | Co   |                               |                             | 4                          | 4                       | £ 13,804<br>£ 20,822                |
|  |                                       | Sb   |                               |                             | 2                          | 2                       | £ 13,601<br>£ 15,950                |
| Awarded as part of combination with 351/4, 388 and 395E (see below).   |                                       |      |                               |                             |                            |                         |                                     |
|  | 331                                   | Co   | ARRIVA East Herts & Essex Ltd | £282,339                    | 2                          | 2                       | £252,518<br>£282,239                |
|  |                                       | Sb   |                               |                             | -                          | -                       | -                                   |
| Lowest tenderer unable to accept owing to award of other contracts.  |                                       |      |                               |                             |                            |                         |                                     |
|  | 351/4 Option A                        | Co   |                               |                             | 5                          | 5                       | £178,882<br>£237,499                |
|  |                                       | Sb   |                               |                             | 1                          | 1                       | £247,860                            |
|  | Option B                              | Co   |                               |                             | 4                          | 4                       | £167,676<br>£235,969                |
|  |                                       | Sb   |                               |                             | 1                          | 1                       | £244,800                            |
| Awarded as part of combination with 302S, 388 and 395E (see below).  |                                       |      |                               |                             |                            |                         |                                     |
|  | 355 Compliant tenders                 | Co   |                               |                             | 3                          | 4                       | £330,480<br>£724,520                |
|  |                                       | Sb   | Universitybus Ltd             | £ 92,106                    | 1                          | 1                       | £ 92,106                            |
|  | Operator options                      | Co   |                               |                             | 2                          | 5                       | £155,020<br>£467,000                |
|  |                                       | Sb   |                               |                             | -                          | -                       | -                                   |
|  | 359 Compliant tenders                 | Co   |                               |                             | 5                          | 5                       | £ 91,341<br>£138,952                |
|  |                                       | Sb   |                               |                             | 3                          | 3                       | £ 58,753<br>£137,700                |
|  | Operator options                      | Co   |                               |                             | 1                          | 1                       | £104,150                            |
|  |                                       | Sb   | Universitybus Ltd             | £ 69,000                    | 2                          | 2                       | £ 69,000<br>£ 75,000                |
| Operator option (with enhanced level of service) considered best value for money.  |                                       |      |                               |                             |                            |                         |                                     |
|  | 384 Option A                          | Co   |                               |                             | 3                          | 3                       | £190,384<br>£247,733                |
|  |                                       | Sb   |                               |                             | 1                          | 1                       | £142,269                            |
|  | Option B                              | Co   | Sovereign Bus & Coach Co Ltd  | £190,384                    | 3                          | 3                       | £190,384<br>£249,806                |
|  |                                       | Sb   |                               |                             | 1                          | 1                       | £139,259                            |
| Awarded to company offering lowest tender for both options and timetable adjusted by mutual agreement.   |                                       |      |                               |                             |                            |                         |                                     |
|  | 388                                   | Co   |                               |                             | 5                          | 5                       | £ 91,516<br>£125,191                |
|  |                                       | Sb   |                               |                             | 1                          | 1                       | £ 94,248                            |
| Awarded as part of combination with 302S, 351/4 and 395E (see below).  |                                       |      |                               |                             |                            |                         |                                     |

| Round   | Route   | Type  | Successful Tenderer   | Amount of Successful Tender | No. of operators tendering | No. of Tenders Received | Highest and Lowest Tenders Received |                      |
|---|---|---|---|-----------------------------|----------------------------|-------------------------|-------------------------------------|----------------------|
| <b>03/03<br/>cont'd</b>                                 | 395E  | Co  |   |                             | 4                          | 4                       | £ 39,780<br>£ 67,515                |                      |
|   |   | Sb  |   |                             | -                          | -                       | -                                   |                      |
|   |   |   | Tender offering lowest price arrived 5 days after closing date and was incomplete. Awarded as part of combination with 302E, 351/4 and 388 (see below). |                             |                            |                         |                                     |                      |
|   | 608/9<br>Option A                                       | Co  | Sovereign Bus & Coach Co Ltd  | £115,096                    | 3                          | 3                       | £107,712<br>£118,772                |                      |
|   |   | Sb  |   |                             | -                          | -                       | -                                   |                      |
|   | Option B  | Co  | Sovereign Bus & Coach Co Ltd  | £217,210                    | 3                          | 3                       | £211,958<br>£217,029                |                      |
|   |   | Sb  |   |                             | -                          | -                       | -                                   |                      |
|   | Operator options  | Co  |   |                             | 1                          | 4                       | £164,500<br>£212,976                |                      |
|   |   | Sb  |   |                             | -                          | -                       | -                                   |                      |
|   |   | Hybrid timetable/price adopted following negotiation.   |   |                             |                            |                         |                                     |                      |
|   | S4/5  | Co  |   |                             |                            | 2                       | 2                                   | £182,964<br>£188,617 |
|   |   | Sb  | Sovereign Bus & Coach Co Ltd  | £ 76,731                    | 2                          | 2                       | £ 76,731<br>£105,024                |                      |
| 302S, 351/4<br>(Option A) ,<br>388, 395E<br>combination | Co  | Trustline Services Ltd  | £297,824  | 1                           | 1                          | £297,824                |                                     |                      |
|   | Sb  |   |   | -                           | -                          | -                       |                                     |                      |
|   | 302S, 351/4<br>(Option B) ,<br>388, 395E<br>combination | Co  |   |                             | 1                          | 1                       | £286,312                            |                      |
| Sb  |   |   |   | -                           | -                          | -                       |                                     |                      |
| <b>05/03</b>  | 822   | Co  | Mullanys Coaches  | £ 80,220                    | 4                          | 4                       | £ 37,245<br>£ 82,130                |                      |
|   |   | Sb  |   |                             | 1                          | 1                       | £ 24,830                            |                      |
|   |   | Operator offering lowest prices unable to demonstrate satisfactory performance since loss of contract in late 2002. Operator offering next lowest price limited in capacity and more cost-effective to offer him other contracts. |   |                             |                            |                         |                                     |                      |
|   | 827   | Co  |   |                             |                            | 8                       | 8                                   | £ 27,678<br>£ 36,290 |
|   |   | Sb  |   |                             |                            | 3                       | 3                                   | £ 20,038<br>£ 30,560 |
|   |   | Not awarded, existing operator requested to continue on temporary basis pending resolution of budget issues.  |   |                             |                            |                         |                                     |                      |
|   | 830   | Co  | Lanes Coaches   | £ 30,178                    | 4                          | 4                       | £ 26,740<br>£ 41,065                |                      |
|   |   | Sb  |   |                             | 3                          | 3                       | £ 21,010<br>£ 31,515                |                      |
|   |   | Operator offering lowest prices unable to demonstrate satisfactory performance since loss of contract in late 2002.   |   |                             |                            |                         |                                     |                      |
|   | 838   | Co  | Peter Reynolds Coaches  | £ 28,364                    | 4                          | 4                       | £ 22,538<br>£ 43,930                |                      |
|   |   | Sb  |   |                             | -                          | -                       | -                                   |                      |
|   |   | Operator offering lowest price limited in capacity for extra work and more cost-effective to offer him another contract.  |   |                             |                            |                         |                                     |                      |

| Round  | Route | Type | Successful Tenderer    | Amount of Successful Tender | No. of operators tendering | No. of Tenders Received | Highest and Lowest Tenders Received |
|--|-------|------|------------------------|-----------------------------|----------------------------|-------------------------|-------------------------------------|
| <b>05/03 cont'd</b>  | 839   | Co   | ARRIVA the Shires Ltd  | £ 42,975                    | 2                          | 2                       | £ 42,975                            |
|  |       | Sb   |                        |                             | -                          | -                       | -                                   |
|  | 842/3 | Co   | South Mimms Travel     | £ 62,075                    | 4                          | 4                       | £ 62,075                            |
|  |       | Sb   |                        |                             | -                          | -                       | -                                   |
|  | 846   | Co   | Peter Reynolds Coaches | £ 28,364                    | 4                          | 4                       | £ 28,364                            |
|  |       | Sb   |                        |                             | -                          | -                       | -                                   |
|  | 847   | Co   | ARRIVA the Shires Ltd  | £ 42,975                    | 3                          | 3                       | £ 37,054                            |
|  |       | Sb   |                        |                             | -                          | -                       | £ 45,840                            |
| Operator offering lowest price only able to take up one service and more cost-effective to offer him another contract.                         |       |      |                        |                             |                            |                         |                                     |
|  | 849   | Co   | Lanes Coaches          | £ 33,330                    | 4                          | 4                       | £ 33,330                            |
|  |       | Sb   |                        |                             | -                          | -                       | £ 42,020                            |
|  | 850   | Co   |                        |                             | 4                          | 4                       | £ 24,045                            |
|  |       | Sb   |                        |                             | 1                          | 1                       | £ 66,850                            |
| Awarded as part of combination contract with 851 (see below).  |       |      |                        |                             |                            |                         |                                     |
|  | 851   | Co   |                        |                             | 5                          | 5                       | £ 31,420                            |
|  |       | Sb   |                        |                             | 1                          | 1                       | £ 64,940                            |
| Vehicle to be provided by operator offering lowest price physically unsuitable for route. Awarded as part of combination with 850 (see below). |       |      |                        |                             |                            |                         |                                     |
| Option 1   | 857   | Co   |                        |                             | 3                          | 3                       | £127,779                            |
|  |       | Sb   |                        |                             | -                          | -                       | £248,300                            |
| Option 2   | 857   | Co   | Reynolds Diplomat      | £127,779                    | 2                          | 2                       | £127,779                            |
|  |       | Sb   |                        |                             | -                          | -                       | £248,300                            |
|  | 863   | Co   | ARRIVA the Shires Ltd  | £ 22,861                    | 3                          | 3                       | £ 22,861                            |
|  |       |      |                        |                             |                            |                         | £ 29,223                            |
|  | 871   | Co   | Herberts Travel        | £ 11,460                    | 3                          | 3                       | £ 11,460                            |
|  |       | Sb   |                        |                             | 2                          | 2                       | £ 26,428                            |
|  |       |      |                        |                             |                            |                         | £ 10,505                            |
|  |       |      |                        |                             |                            |                         | £ 22,800                            |
|  | 872   | Co   | ARRIVA the Shires Ltd  | £ 24,782                    | 2                          | 2                       | £ 24,782                            |
|  |       | Sb   |                        |                             | -                          | -                       | £ 33,998                            |
|  |       |      |                        |                             |                            |                         | -                                   |
|  | 874   | Co   | ARRIVA the Shires Ltd  | £ 18,842                    | 1                          | 1                       | £ 18,842                            |
|  |       | Sb   |                        |                             | -                          | -                       | -                                   |
|  | 875/6 | Co   | Chambers Coaches       | £ 47,750                    | 1                          | 1                       | £ 47,750                            |
|  |       | Sb   |                        |                             | -                          | -                       | -                                   |
| <b>05/03</b>   | 877   | Co   | Chambers Coaches       | £ 20,819                    | 2                          | 2                       | £ 20,819                            |

| Round               | Route                | Type           | Successful Tenderer  | Amount of Successful Tender | No. of operators tendering | No. of Tenders Received | Highest and Lowest Tenders Received                      |
|---------------------|----------------------|----------------|--|-----------------------------|----------------------------|-------------------------|--|
| <b>cont'd</b>       |                      | Sb             |  |                             | -                          | -                       | £ 22,467<br>-  |
|                     | 878                  | Co<br>Sb       | Chambers Coaches   | £ 26,358                    | 1<br>-                     | 1<br>-                  | £ 26,358<br>-  |
|                     | 894                  | Co<br>Sb       | Carline Ltd  | £ 45,840                    | 1<br>-                     | 1<br>-                  | £ 45,840<br>-  |
|                     | 850, 851 combination | Co<br>Sb       | LQT Ltd  | £ 55,992                    | 1<br>1                     | 1<br>1                  | £ 55,992<br>£ 41,888                                     |
|                     |                      |                | Combination better value than individual tenders.  |                             |                            |                         |  |
| <b>10/03</b>        | 16/17 Option 1       | Co             |  |                             | 4                          | 7                       | £135,665<br>£206,002                                     |
|                     | Option 2             | Sb<br>Co       | Richmonds Coaches  | £128,624                    | 1<br>3                     | 1<br>3                  | £137,700<br>£128,624<br>£159,120                         |
|                     |                      | Sb             |  |                             | 1                          | 1                       | £146,880   |
|                     | 88 Option 1          | Co             |  |                             | 4                          | 4                       | £112,634<br>£170,136                                     |
|                     | Option 2             | Sb<br>Co       |  |                             | 1<br>5                     | 1<br>5                  | £153,300<br>£107,034<br>£153,000                         |
|                     |                      | Sb             | Awarded as part of combination contract with 314 and S2/4E (see below).  |                             |                            |                         |  |
|                     | 202/290 Option 1     | Co             |  |                             | 2                          | 2                       | £ 33,080<br>£ 54,501                                     |
|                     | Option 2             | Sb<br>Co<br>Sb | Ashwell Taxis  | £ 19,272                    | -<br>-<br>1                | -<br>-<br>1             | -<br>-<br>£ 19,272                                       |
|                     | 242E                 | Co<br>Sb       | Metroline Travel Ltd   | £ 52,020                    | 7<br>-                     | 7<br>-                  | £ 52,020<br>£105,812<br>-                                |
|                     | 304 Option 1         | Co<br>Sb       |  |                             | 4<br>2                     | 4<br>2                  | £252,450<br>£354,781<br>£114,477                         |
|                     | Option 2             | Co<br>Sb       |  |                             | 4<br>2                     | 4<br>2                  | £229,500<br>£218,790<br>£464,098<br>£110,096<br>£214,200 |
|                     |                      |                | Not awarded as tenderer not offering best value for money would operate majority of route on commercial basis if unsuccessful. |                             |                            |                         |  |
| <b>10/03 cont'd</b> | 307 Option 1         | Co             |  |                             | 3                          | 7                       | £101,953<br>£180,978                                     |

| Round               | Route  | Type | Successful Tenderer         | Amount of Successful Tender | No. of operators tendering | No. of Tenders Received | Highest and Lowest Tenders Received |
|---------------------|--|------|-----------------------------|-----------------------------|----------------------------|-------------------------|-------------------------------------|
|                     | Option 2   | Sb   |                             |                             | -                          | -                       | -                                   |
|                     |  | Co   |                             |                             | 2                          | 2                       | £164,830<br>£170,978                |
|                     |  | Sb   |                             |                             | -                          | -                       | -                                   |
|                     | Not awarded as operated commercially from start of proposed contract period.   |      |                             |                             |                            |                         |                                     |
|                     | 314  | Co   |                             |                             | 6                          | 9                       | £ 62,605<br>£112,302                |
|                     | Option 1   | Sb   |                             |                             | 1                          | 1                       | £ 63,036                            |
|                     | Option 2   | Co   |                             |                             | 6                          | 6                       | £ 68,082<br>£ 94,554                |
|                     |  | Sb   |                             |                             | 1                          | 1                       | £ 61,200                            |
|                     | Awarded as part of combination contract with 88 and S2/4E (see below).   |      |                             |                             |                            |                         |                                     |
|                     | 320  | Co   |                             |                             | 5                          | 5                       | £136,215.90<br>£219,708             |
|                     | Option 1   | Sb   |                             |                             | 1                          | 1                       | £ 47,192                            |
|                     | Option 2   | Co   |                             |                             | 5                          | 5                       | £ 83,512<br>£264,840                |
|                     | Not awarded as operated commercially from start of proposed contract period.   |      |                             |                             |                            |                         |                                     |
|                     | 342  | Co   |                             |                             | 6                          | 6                       | £133,326<br>£167,967                |
|                     | Option 1   | Sb   |                             |                             | 1                          | 1                       | £ 61,668                            |
|                     | Option 2   | Co   |                             |                             | 4                          | 4                       | £121,431<br>£191,556                |
|                     | Operator option  | Sb   |                             |                             | 1                          | 1                       | £ 52,118                            |
|                     |  | Co   | Centrebus Ltd               | £ 30,550                    | 1                          | 1                       | £ 30,550                            |
|                     | Not awarded as majority of service operated on commercial basis from start of proposed contract period. An alternative option for the remainder (one return journey schooldays only) accepted. |      |                             |                             |                            |                         |                                     |
|                     | 853  | Co   | Sullivan Bus & Coach Co Ltd | £ 34,435                    | 5                          | 6                       | £ 34,435<br>£101,717                |
|                     |  | Sb   |                             |                             | 1                          | 1                       | £ 74,981                            |
|                     | 881  | Co   | Centrebus Ltd               | £ 28,510                    | 4                          | 4                       | £ 28,510<br>£ 37,999                |
|                     |  | Sb   |                             |                             | 1                          | 1                       | £ 24,658                            |
|                     | H2/3/4/5E  | Co   | ARRIVA the Shires Ltd       | £125,460                    | 2                          | 2                       | £125,460<br>£174,405                |
|                     |  | Sb   |                             |                             | 1                          | 1                       | £152,985                            |
|                     | H2/3/4/5S  | Co   | Centrebus Ltd               | £ 92,770                    | 1                          | 1                       | £ 92,770                            |
|                     |  | Sb   |                             |                             | 1                          | 1                       | £ 86,970                            |
|                     | R4   | Co   |                             |                             | 3                          | 3                       | £ 79,462<br>£ 93,973                |
|                     | Option 1   | Sb   |                             |                             | 1                          | 1                       | £ 92,412                            |
|                     | Option 2   | Co   | Red Rose Travel             | £ 73,509                    | 3                          | 3                       | £ 73,509                            |
|                     |  | Sb   |                             |                             | 1                          | 1                       | £ 90,882                            |
|                     | S2/4E  | Co   |                             |                             | 1                          | 1                       | £ 90,117                            |
|                     |  | Sb   |                             |                             | 1                          | 1                       | £ 48,393                            |
|                     | Awarded as part of combination with 88 and 314 (see below).  |      |                             |                             |                            |                         |                                     |
| <b>10/03 cont'd</b> | 88, 314, S2/4E combination   | Co   | Centrebus Ltd               | £277,995                    | 1                          | 1                       | £277,995                            |

| Round | Route        | Type | Successful Tenderer   | Amount of Successful Tender | No. of operators tendering | No. of Tenders Received | Highest and Lowest Tenders Received |   |
|-------|--------------|------|---|-----------------------------|----------------------------|-------------------------|-------------------------------------|---|
|       |              | Sb   | Combination better value than individual tenders.   |                             | -                          | -                       | -                                   |   |
|       | W14 Option 1 | Co   |   |                             | 3                          | 3                       | £ 78,682<br>£111,183                |   |
|       | Option 2     | Sb   |   |                             | -                          | -                       | -                                   |   |
|       |              | Co   |   |                             | 2                          | 2                       | £ 75,662<br>£ 85,864                |   |
|       |              | Sb   | No tender accepted and instead a short-term contract negotiated with existing operator pending consideration of future service pattern in the area. |                             |                            |                         |                                     | - |

NOTES:- These tenders have been awarded on the basis of being cost-effective arrangements to meet the County Council's requirements under the Transport Acts, 1985 and 2000

Rounds 02/03, 04/03, 06/03, 07/03, 08/03 and 09/03 related to Education/Special Needs contracts